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NEWSLETTER

August 18, 2022 Workshop

NAPCA and the Board of Trustees are pleased to announce a return to normalcy with the presentation of the annual one-day workshop on Thursday, August 18, 2022, at the Hilton Houston Post Oak, 2001 Post Oak Boulevard, Houston, Texas. Attendance at the April 2022 convention in Destin, Florida was robust and we are expecting such to be the case at the workshop. I enclose the program and a registration form for the workshop with this letter. It will be held for the benefit of all NAPCA members in all categories and any others who would like to attend. If anyone who receives this newsletter would like to invite others, regardless of whether they are current NAPCA members, please feel free to do so.

General Session Business Program and Breakfast

The day will start with a continental breakfast and registration from 7:15 a.m. to 8:00 a.m. After welcoming remarks, the business session will begin with introductions from NAPCA's Managing Director, Merritt B. Chastain, III, and its President, Richard Jones, Vice President of Stupp Coatings. Thereafter, the substantive presentations will commence. We kick off the presentations with a PHMSA update from a representative of the federal Department of Transportation. Thereafter, we will hear from a representative from Colonial Pipeline. After a brief coffee break, Dolty Cheramie will provide a look at the oil patch, which is always informative and entertaining. Geoff O'Donnell from Wheatland Tube, one of NAPCA's newest members, also is back by popular demand. Geoff will address supply and demand prospects for energy tubulars. Last, we have secured Samir N. Kapadia, the Chief Operating Officer for the Vogel Group out of Washington, D.C. He will address the current political climate facing our industry and how the current policies for steel will affect the industry in the short run.

Workshop Sponsors

Based on member requests, the NAPCA Board of Trustees has again opened up sponsorship opportunities for member companies at the Summer Workshop. NAPCA appreciates the support of its Workshop sponsors, who will be recognized at the event via signage, during the general session on the logo presentation, and in a post-workshop mail-out to all NAPCA members. A supplemental list of all Workshop sponsors will be provided when the agenda is released.

Line Pipe Manufacturers Meeting

The Line Pipe Manufacturers Meeting will commence at 1:20 pm in the Concorde Room after completion of the General Session and will have a catered box lunch. Line pipe manufacturers and distributors may attend. We will address developing issues, rail transportation concerns of line pipe manufacturers and distributors alike, as well as additional thoughts and developments concerning issues important to the industry. If you have any non-commercial issues of interest to address or suggestions that you desire to provide ahead of time please forward them to mchastain@spencerfane.com. Additionally, if you have questions please feel free to call me at 713-212-2647.

Hotel Reservations

Hotel reservations may be made at the Hilton Houston Post Oak via the NAPCA website by using the link provided, or by calling the hotel at (713) 961-9300 and asking for “In House Reservations”. Our guaranteed special NAPCA room rate for the workshop is \$169.00 per night. **PLEASE MAKE YOUR RESERVATIONS BY JULY 27, 2022.** However, the sooner you make your reservations before the deadline the greater assurance you have that you will get a room as our room block is limited. Please advise the Hilton that you are part of the “NAPCA Summer Workshop Group” to get the reduced rate by providing the group code, which is “NAPCA”. The hotel is near the Galleria, centrally located, and equally accessible from George Bush Intercontinental Airport and Hobby Airport. Also, the hotel will provide complimentary transportation service within a three mile radius of the hotel based upon availability.

Workshop Registration

The registration fee for the workshop is \$175.00 per person. **We encourage all delegates to register online at the NAPCA website under the heading “Conventions and Workshops” and charge same to your Visa, MasterCard, American Express or Discover credit card.** You also may use the enclosed registration form and mail or fax same to the NAPCA office. Please ensure your registration check arrives at the NAPCA office by August 15, 2022. Feel free to copy all workshop materials and distribute them to others in your company, vendors, or other industry members who would like to attend. If you decide to attend at the last minute, we encourage you to do so, but please notify the NAPCA office at your earliest opportunity, as we will need an accurate count for all who will attend. Our telephone number is (713) 212-2647, our telefax number is (713) 963-0859 and our e-mail address is mchastain@spencerfane.com.

2022 NAPCA Convention

NAPCA held its April 2022 convention at the Sandestin Beach Golf Resort & Spa. Attendance was high and the sugar white beaches of Destin, Florida presented a spectacular backdrop. The business sessions included insightful presentations from Dr. Donald McNeeley, Chairman of Chicago Tube and Iron in Chicago, Illinois, and Joseph McGreal, Vice President of Sales and Marketing for Ervin Industries in Ann Arbor, Michigan. We also had several timely and educational breakout presentations. Attendees also were treated to entertainment and many fun sporting events, as well as games of chance and related activities at the NAPCA Arcade Party and Dinner. We could not have made this happen without the support of all our members, but especially our dedicated sponsors. **A list of all sponsors and the events and activities they sponsored is attached to this newsletter.**

At the regular member meeting, Joel Chermak, Jerry Holmes, and Robert Langbartels were re-elected to second terms on the Board of Trustees, resulting in the composition of the Board staying the same, with the exception of the departure of our immediate Past-President, Patrick Shea, President of Stupp Coatings. The current composition of the NAPCA Board is as follows:

Brandon Blair, Sales Manager-Protective Pipe Coatings, Sherwin Williams Protective & Marine

Darren Bowden, Manufacturer’s Representative, Metal Parts & Equipment Co.

Joel Chermak, General Manager, Midwest Pipe Coating, Inc.

Charles E. Hamrick, Line Pipe Sales Manager, Consolidated Pipe & Supply Co, Inc.

Jerry Holmes, Sr. Quality Manager-Coatings & Measurements, L.B. Foster Company

Robert Langbartels, Plant Manager-Sales, A&A Coating Company

Larry McKinney, Vice President Operations, Womble Company Inc.

Adam Norris, Commercial Sales, Dura-Bond Coating, Inc.

Rick Jones, Vice President, Stupp Coatings, LLC

The NAPCA officers re-elected at the regular member meeting are as follows:

Rick Jones - President

Charles E. Hamrick - Vice President

Darren Bowden - Secretary/Treasurer

Fernando Ulecia of ShawCor Pipeline Protection remains the NAPCA International Member Chairman.

2023 NAPCA Convention

Our next convention will be held from Tuesday, April 11, 2023 to Friday, April 14, 2023, in beautiful Scottsdale, Arizona. The venue for the convention will be the Scottsdale Resort at McCormick Ranch. This is a wonderful resort that you are certain to enjoy, with golf on-site and shops and restaurants nearby. Based on comments and requests from our members, we have moved the start date of the convention up by a day and will start the convention on Tuesday. This is so those who desire to attend all convention events, but still return home for the full weekend, can do so. We have not held a convention in Scottsdale in eight (8) years so please mark your calendars. We are currently working on the lineup of speakers and registration will open in November 2022 to allow everyone plenty of time to arrange their schedules so they may attend.

Company Website Listings

Please go to the NAPCA website (www.napca.com) and check your company's listing. If changes or other edits are required please notify me directly by email (mchastain@spencerfane.com) and I will quickly make requested changes. This is particularly important because we anticipate having a NAPCA Supplement in the March 2023 issue of the Pipeline & Gas Journal, in which a complete listing of all NAPCA members and their representatives are reprinted. The only way to ensure that your listing is accurate is for you to review it and to request any necessary changes or edits.

Conclusion

The program for our August 18, 2022 Workshop in Houston will be outstanding and a great opportunity for you to re-connect with customers, friends, and acquaintances. In addition to the interesting speakers, the workshop will provide our delegates great networking opportunities. We look forward to seeing you there.

Yours very truly,



Merritt B. Chastain, III
Managing Director and General Counsel



NAPCA WORKSHOP AUGUST 18, 2022
Hilton Houston Post Oak
Houston, Texas

- 7:15 a.m. - 8:00 a.m. **REGISTRATION AND CONTINENTAL BREAKFAST – Forum Foyer**
- 8:00 a.m. **GENERAL SESSION – Ballroom C**
- Managing Director’s Report – **Merritt B. Chastain, III**, NAPCA, Houston, Texas
- NAPCA President’s Address – **Richard Jones**, Stupp Coatings, LLC
- 8:15 a.m. **“PHMSA 2022 UPDATE”**
- Speaker:** **Steve Nanney**, Pipeline Hazardous Materials Safety Administration (PHMSA),
 U.S. Department of Transportation, Houston, Texas
- 9:10 a.m. **“TBA TOPIC”**
- Speaker:** **TBA**, Colonial Pipeline, Houston, Texas
- 10:05 a.m. – 10:25 a.m. **COFFEE BREAK – Forum Foyer**
- 10:25 a.m. **“A LOOK AT THE OIL PATCH - 2021-2022”**
- Speaker:** **Dolty Cheramie**, Board Director, Corpac Group, Houston, Texas
- 11:20 a.m. **“ENERGY TUBULARS: SUPPLY UPDATE AND DEMAND PROSPECTS“**
- Speaker:** **Geoff O’Donnell**, National Sales Director of Energy Products, Wheatland
 Tube, Houston, Texas
- 12:15 p.m. **“PRESIDENT BIDEN’S STEEL PLAN: SUCCESS OR SETBACKS?”**
- Speaker:** **Samir N. Kapadia**, Chief Operating Officer & Principal, The Vogel Group,
 Washington, D.C.

Line Pipe Manufacturers Meeting – Concorde Room:

The Line Pipe Manufacturers Meeting will commence at 1:20 pm after completion of the General Session and will have a catered box lunch. Line pipe manufacturers and distributors may attend. We will address emerging issues in the industry.



NAPCA 2022 CONVENTION SPONSORS

Without the assistance and participation by our dedicated sponsors we would not be able to host our conventions in such beautiful locations and at a reasonable cost to our members. We thank all of our sponsors. All sponsors of the 2022 Convention and the events and activities they sponsored are as follows:

WEDNESDAY, APRIL 13

Registration

- Ervin Industries
- Blast Cleaning Technologies

“NAPCA Arcade Party & Dinner”

Signature Sponsor - The Sherwin Williams Company

Premier Sponsor - Specialty Polymer Coatings, Inc.

Bronze Sponsors

- o Dura-Bond Pipe, LLC
- o Pearson Industries
- o Selmers, B.V.
- o Universal Minerals

THURSDAY, APRIL 14

Buffet Breakfast for Everyone

- Midwest Pipe Coating, Inc.
- Pe Ben USA, Inc.

Coffee Break

- Crest Chemicals

Golf Lunch and Golf Tournament

- 3M Corrosion Protection Products

Drink Cart Sponsor

- o Montgomery Trucking Co., Inc.

Cocktail Reception

- Nordson Corporation

FRIDAY, APRIL 15

Luncheon for Everyone

- Denso North America, Inc.

NAPCA Final Reception & Banquet

Signature Sponsor

- o BASF Corporation
- o Chemetall (BASF)

Final Banquet Bar Service

- o Axalta Coating Systems

Convention Speaker Fees And Expenses

- Gema USA, Inc.
- Abrasive Warehouse & Equipment
- Metaltec Steel Abrasive

Convention Audio/Visual Expenses

- American International Maritime Co.
- Winoa USA

Convention Transportation

- Dun Transportation & Stringing, Inc.
- Montgomery Trucking, Co.

NATIONAL ASSOCIATION OF PIPE COATING APPLICATORS
REGISTRATION FORM

for
AUGUST 18, 2022 WORKSHOP
Hilton Houston Post Oak
Houston, Texas

REGISTRATION AVAILABLE ON-LINE
WWW.NAPCA.COM

Delegate 1:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name

Facsimile: _____

Address

E-mail: _____

City/State

Zip Code/Postal Code: _____

Delegate 2:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name

Facsimile: _____

Address

E-mail: _____

City/State

Zip Code/Postal Code: _____

Delegate 3:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name

Facsimile: _____

Address

E-mail: _____

City/State

Zip Code/Postal Code: _____

We encourage you to register on-line at the NAPCA website www.napca.com under the section "Conventions and Workshops". If you choose not to, please return this form via telefax to (713) 963-0859 or mail same to NAPCA, 3040 Post Oak Blvd., Ste. 1300, Houston, Texas 77056 and send a check to cover the registration fees for delegates indicated on this form at the rate of \$175.00 per person. **Deadline for receipt of payment at the NAPCA office is August 15, 2022.**

CHECK ENCLOSED FOR:

Registration Fee for _____ Delegate(s) - \$175.00 each \$ _____

You may make your hotel reservation with the Hilton Houston Post Oak by accessing the hotel link on the NAPCA website or by calling the telephone number (713) 961-9300 and asking for "in house reservations," ensuring to advise that you are with the NAPCA group and providing the cost code, which is "NAPCA". The room rate is \$169.00 per night. Deadline for room reservations is July 27, 2022.

No registration refunds will be made for cancellations received after August 15, 2022 to defray costs of advance commitments.