



Merritt B. Chastain, III
Managing Director
General Counsel

3040 Post Oak Blvd., Ste. 1400
Houston, Texas 77056
www.napca.com

Telephone (713) 212-2647
Facsimile (713) 963-0859

July 3, 2024

NEWSLETTER

August 22, 2024 Workshop

NAPCA and the Board of Trustees are pleased to announce that the annual one-day NAPCA workshop will take place on Thursday, August 22, 2024, at the Hilton Houston Post Oak, 2001 Post Oak Boulevard, Houston, Texas 77056. Attendance at last year's workshop was robust and we are expecting the same to be the case this year. I enclose the program and a registration form for the workshop with this letter. It will be held for the benefit of all NAPCA members in all categories and any others who would like to attend. If anyone who receives this newsletter would like to invite others, regardless of whether they are current NAPCA members, please feel free to do so.

General Session Business Program and Breakfast

The day will start with a continental breakfast and registration from 7:15 a.m. to 8:00 a.m. After welcoming remarks, the business session will begin with introductions from NAPCA's President, Larry McKinney, Vice President of Operations for Womble Company, and NAPCA's Managing Director, Merritt B. Chastain, III. Thereafter, the substantive presentations will commence. We are waiting for final confirmations from one of our presenters, but those we have already secured promise to provide interesting and informative information for all attendees. Those scheduled to provide presentations include Mihir Desai, Director of Commercial and Procurement for Welspun Tubular, James Shelton, MS, Compliance Assistance Specialist, Occupational Safety & Health Administration, Houston North Area Office, who will provide a 2024 OSHA Update, Dolty Cheramie, who will provide a look at the oil patch, which is always informative and entertaining, and Matt Chestnut, Sales and Marketing Manager for Jindal Tubular USA, Inc., who will serve as the moderator for a special Mock Pipeline Town Hall Meeting. We will provide additional information as it develops.

Workshop Sponsors

Based on member requests, the NAPCA Board of Trustees has again opened up sponsorship opportunities for member companies at the Summer Workshop. NAPCA appreciates the support of its Workshop sponsors, who will be recognized at the event via signage, during the general session on the logo presentation, and in a post-workshop mail-out to all NAPCA members. A supplemental list of all Workshop sponsors will be provided when the updated agenda is released.

Line Pipe Manufacturers Meeting

The Line Pipe Manufacturers Meeting will commence at 1:20 pm in the Woodway Room on the second floor of the hotel after completion of the General Session and will have a catered box lunch. Line pipe manufacturers and distributors may attend. We will address developing issues important to the industry. If you have any non-commercial issues of interest to address or suggestions that you desire to provide ahead of time please forward them to mchastain@spencerfane.com. Additionally, if you have questions please feel free to call me at 713-212-2647.

Hotel Reservations

Hotel reservations may be made at the Hilton Houston Post Oak via the NAPCA website by using the link provided, or by calling the hotel at (713) 961-9300 and asking for "In House Reservations". Our guaranteed NAPCA room rate for the workshop is \$169.00 per night. **PLEASE MAKE YOUR RESERVATIONS BY JULY 25, 2024.** However, the sooner you make your reservations before the deadline the greater assurance you have that you will get a room as our room block is limited. Please advise the Hilton that you are part of the "NAPCA Summer Workshop Group" to get the reduced rate by providing the group code, which is "NAPCA". The hotel is near the Galleria, centrally located, and equally accessible from George Bush Intercontinental Airport and Hobby Airport. Also, the hotel will provide complimentary transportation service within a three mile radius of the hotel based upon availability.

Workshop Registration

The registration fee for the workshop is \$180.00 per person. **We encourage all delegates to register online via the link included with the email transmitting this workshop packet or at the NAPCA website and charge same to your Visa, MasterCard, American Express or Discover credit card.** You also may use the enclosed registration form and mail or fax same to the NAPCA office. Please ensure your registration check arrives at the NAPCA office by August 19, 2024. Feel free to copy all workshop materials and distribute them to others in your company, vendors, or other industry members who would like to attend. If you decide to attend at the last minute, we encourage you to do so, but please notify the NAPCA office at your earliest opportunity, as we will need an accurate count for all who will attend. Our telephone number is (713) 212-2647, our telefax number is (713) 963-0859 and our e-mail address is mchastain@spencerfane.com.

2024 NAPCA Convention

NAPCA held its April 2024 convention at the Westin Hilton Head Island Resort & Spa in Hilton Head, South Carolina. The Atlantic Ocean presented a spectacular backdrop for our events. The first business session included an insightful presentation from John "FBI John" Iannarelli, Former FBI Agent & Corporate Speaker with Ji Consulting Group, who addressed "Cybersecurity – Understanding Business Vulnerabilities, Recognizing Threats and Avoiding Becoming a Victim, and Combatting Cybercriminal Attacks." The second day of the business session featured two speakers. The first presentation was by Stephen Rapp, P.E., Technical Director, Materials Engineering, and Pipeline Integrity for Enbridge Gas Transmission, who provided "A Pipeline Operator's View of Hydrogen and CO2 Pipeline Opportunities."

For the second presentation, Travis M. Crotwell, Upstream Energy Segment Manager for The Sherwin-Williams Company, addressed “Subsea Market Trends – a Five-Year Snapshot.”

We also had several timely and educational breakout presentations by NAPCA’s associate members. Attendees further were treated to entertainment and many fun sporting events, as well as popular games at the NAPCA Game Night and Dinner. We could not have made this happen without the support of all our members, but especially our dedicated sponsors. **A list of all sponsors and the events and activities they sponsored is attached to this newsletter.**

Due to term limits, the NAPCA board had to say goodbye to several trustees who had served the association very well over the course of several years. These include Darren Bowden, Jerry Holmes, Rick Jones, and Robert Langbartels. At the regular member meeting, Amber Anderson, Richard Drey, and Albert Labasse were elected to their first terms on the NAPCA board as regular member trustees. At the associate member meeting, Chris Woolery was elected to his first term on the NAPCA board as an associate member trustee. The current composition of the NAPCA Board is as follows:

Amber Anderson, Sales & Business Development Manager, Keith Industries, Inc.

Brandon Blair, Sales Manager-Protective Pipe Coatings, Sherwin Williams Protective & Marine

Matt Chestnut, Sales & Marketing Manager, Jindal Tubular USA, Inc.

Richard Drey, Commercial Manager, L.B. Foster Company

Jeff Hallmark, Line Pipe Sales Manager, Consolidated Pipe & Supply Co, Inc.

Albert Labasse, Vice President Commercial Sales – Pipe, JSW Steel (USA), Inc.

Larry McKinney, Vice President Operations, Womble Company Inc.

Adam Norris, Commercial Sales, Dura-Bond Coating, Inc.

Chris Woolery, Vice President, Montgomery Trucking Co., Inc.

2025 NAPCA Convention – 60th Annual Convention

Our next convention will be held from Tuesday, April 8, 2025 to Friday, April 11, 2025, in fabulous Las Vegas, Nevada and will celebrate NAPCA’s 60th Anniversary. Much has happened in the pipe coating business since NAPCA’s inception, including the development of many efficiency measures, quality standards, and safety protocols initiated by NAPCA and its founding fathers. While the convention will be spectacular, the longevity of NAPCA and its continued relevance is a paramount accomplishment. The venue for the 60th annual convention is the J.W. Marriott Las Vegas Resort & Spa. This is a beautiful resort located approximately 20 minutes from the legendary Las Vegas strip, which allows appropriate access, while at the same time ensconcing attendees in scenic surroundings with several golfing options, shops, and nearby restaurants. Based on favorable comments from our members, we will again start the convention on Tuesday, April 8, 2025. This is so those who desire to attend all convention events, but still return home for the full weekend, can do so. We are currently working on the lineup of speakers and expect to open registration in December 2024 to allow everyone plenty of time to arrange their schedules so they may attend.

Company Website Listings

Please go to the NAPCA website (www.napca.com) and check your company’s listing. If changes or other edits are required please log into the Member Hub Portal and you can add or delete personnel or make other necessary modifications yourself.

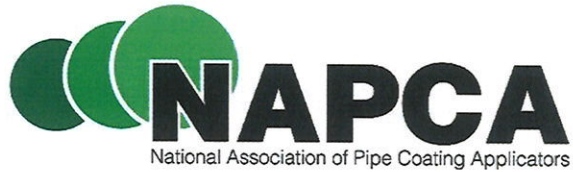
Conclusion

The program for our August 22, 2024 Workshop in Houston will be outstanding and a great opportunity for you to re-connect with customers, friends, and acquaintances. In addition to the interesting speakers, the workshop will provide our delegates great networking opportunities. We look forward to seeing you there.

Yours very truly,

A handwritten signature in black ink that reads "Merritt B. Chastain, III". The signature is written in a cursive style with a large initial "M" and a stylized "C".

Merritt B. Chastain, III
Managing Director and General Counsel

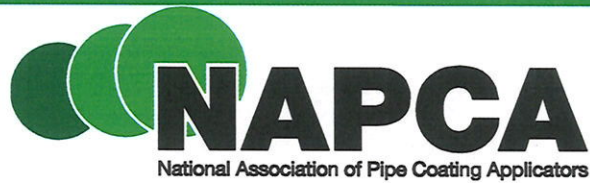


NAPCA WORKSHOP AUGUST 22, 2024
Hilton Houston Post Oak
Houston, Texas

- 7:15 a.m. - 8:00 a.m. **REGISTRATION AND CONTINENTAL BREAKFAST – Forum Foyer**
- 8:00 a.m. **GENERAL SESSION – Ballroom C**
- NAPCA President’s Address – **Larry McKinney**, Vice President, Womble Company
- Managing Director’s Report – **Merritt B. Chastain, III**, NAPCA, Houston, Texas
- 8:15 a.m. **“TBA”**
- Speaker: TBA**
- 9:10 a.m. **“TBA”**
- Speaker: Mihir Desai**, Director of Commercial and Procurement, Welspun Tubular, LLC, Little Rock, Arkansas
- 10:05 a.m. – 10:25 a.m. **COFFEE BREAK – Forum Foyer**
- 10:25 a.m. **“A LOOK AT THE OIL PATCH - 2023-2024”**
- Speaker: Dolty Cheramie**, Board Director, Corpac Group, Houston, Texas
- 11:20 a.m. **“2024 OSHA UPDATE”**
- Speaker: James Shelton, MS**, Compliance Assistance Specialist, Occupational Safety & Health Administration, Houston North Area Office, Conroe, Texas
- 12:15 p.m. **“MOCK PIPELINE TOWN HALL MEETING”**
- Moderator: Matt Chestnut**, Sales & Marketing Manager, Jindal Tubular USA, Inc., Bay St. Louis, Mississippi

Line Pipe Manufacturers Meeting
Woodway Room (Second Floor) - 1:20 p.m.

Line pipe manufacturers (and distributors who are interested) are encourage to come to the Woodway Room after the general session for a box lunch and to discuss important non-commercial issues they are facing in the industry.



NAPCA 2024 CONVENTION SPONSORS

Without the assistance and participation of our dedicated sponsors we would not be able to host our conventions in such beautiful locations and at a reasonable cost to our members. We thank all of our sponsors.

All sponsors of the 2024 Convention and the events and activities they sponsored are as follows:

TUESDAY, APRIL 16

Registration

- Ervin Industries
- Blast Cleaning Technologies

“NAPCA Game Night & Dinner”

Signature Sponsor - The Sherwin Williams Company

Premier Sponsor – Specialty Polymer Coatings

Bronze Sponsors

- Dura-Bond Pipe, LLC
- Pearson Industries
- Selmers, BV
- Universal Minerals

WEDNESDAY, APRIL 17

Buffet Breakfast for Everyone

- Midwest Pipe Coating, Inc.

Coffee Break

- Pettibone

Golf Lunch and Golf Tournament

- 3M Corrosion Protection Products

Drink Cart Sponsors

- Montgomery Trucking Co., Inc.
- SurfacePrep

Cocktail Reception

- Nordson Corporation

THURSDAY, APRIL 18

Luncheon for Everyone

- Denso, Inc.

NAPCA Final Reception & Banquet

- BASF Corporation
- Chemetall (BASF)

Convention Speaker Fees And Expenses

- Abrasive Warehouse & Equipment
- Metaltec Steel Abrasive
- Cox Logistics

Convention Audio/Visual Expenses

- American International Maritime Co., LLC
- Tnemec Company

Convention Transportation

- Dun Transportation & Stringing, Inc.
- Montgomery Trucking, Co.
- Pioneer Truck Lines USA, Inc.

NATIONAL ASSOCIATION OF PIPE COATING APPLICATORS
REGISTRATION FORM

for
AUGUST 22, 2024 WORKSHOP
Hilton Houston Post Oak
Houston, Texas

REGISTRATION AVAILABLE ON-LINE
WWW.NAPCA.COM

Delegate 1:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name _____

Facsimile: _____

Address _____

E-mail: _____

City/State _____

Zip Code/Postal Code: _____

Delegate 2:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name _____

Facsimile: _____

Address _____

E-mail: _____

City/State _____

Zip Code/Postal Code: _____

Delegate 3:

Mr./Mrs./Ms.: _____

First Name for Name Badge: _____

Company: _____

Telephone: _____

Name _____

Facsimile: _____

Address _____

E-mail: _____

City/State _____

Zip Code/Postal Code: _____

We encourage you to register on-line at the NAPCA website - www.napca.com. If you choose not to, please return this form via telefax to (713) 963-0859 or mail same to NAPCA, 3040 Post Oak Blvd., Ste. 1400, Houston, Texas 77056 and send a check to cover the registration fees for delegates indicated on this form at the rate of \$180.00 per person. **Deadline for receipt of payment at the NAPCA office is August 19, 2024.**

CHECK ENCLOSED FOR:

Registration Fee for _____ Delegate(s) - \$180.00 each \$ _____

You may make your hotel reservation with the Hilton Houston Post Oak by accessing the hotel link on the NAPCA website or by calling the telephone number (713) 961-9300 and asking for "in house reservations," ensuring to advise that you are with the NAPCA group and providing the cost code, which is "NAPCA". The room rate is \$169.00 per night. **Deadline for room reservations is July 25, 2024.**

No registration refunds will be made for cancellations received after August 19, 2024 to defray costs of advance commitments.